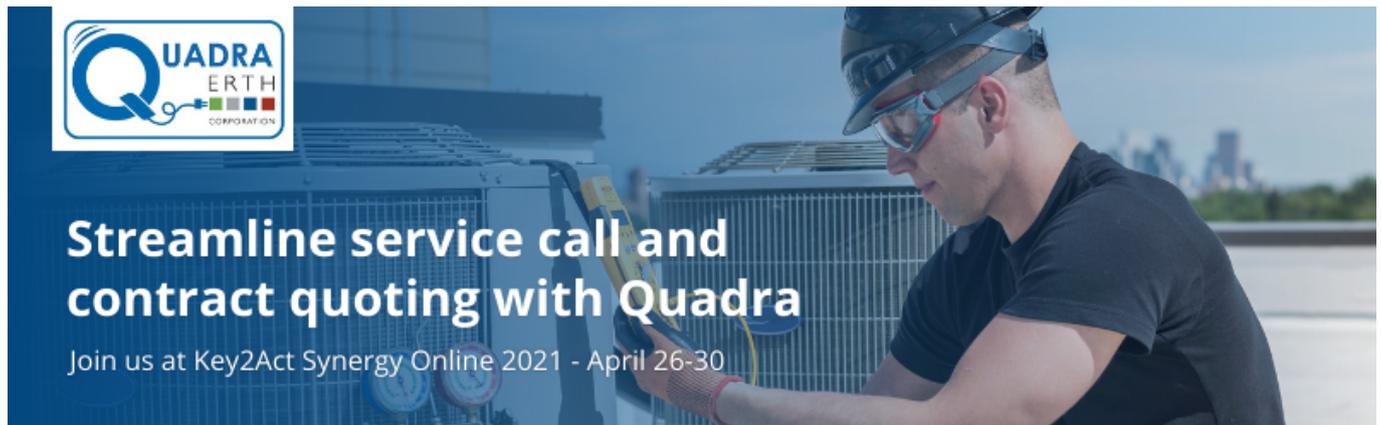


# ERTH Corporation to Showcase Quadra Estimating and Quoting Software at Key2Act Synergy Online 2021



Once again this April, ERTH Corporation will be attending Key2Act Synergy Online 2021 as a Gold Sponsor to showcase **Quadra estimating and quoting software**. Due to the COVID-19 pandemic, this year's event will be held virtually April 26 – 30, 2021.

In today's business climate with pandemic restrictions, companies must adapt traditional processes and find ways to improve efficiency. Quadra's suite of quoting tools provides HVAC, Mechanical and Utility companies with the ability to quickly and accurately quote service calls, service maintenance contracts, and large projects essential to both securing new business and retaining existing clients.

Our team of Quadra experts will be available at Key2Act Synergy Online 2021 to demonstrate Quadra's feature-rich, customizable interface and seamless integration to Dynamics GP and Key2Act.

# **Don't just take our word for it, hear directly from our customers!**

ERTH Corporation will be hosting two workshop sessions at this year's event, featuring Quadra customer, Storer Services. As a long-time user of Quadra Service Call and Contract Quoting software, Storer Services shares how Quadra has helped to streamline their sales process and increase close rates.

To view the full event schedule for Key2Act Synergy Online 2021, visit [Key2Act Synergy 2021](#).

**Watch this short overview video to learn more about Quadra estimating and quoting software.**

Stay safe and see you at Key2Act Synergy Online 2021!

---

## **X0i Technologies integrates with Quadra**

NASHVILLE, Tenn. – X0i Technologies has announced an innovative new integration with Quadra, a top project, maintenance contract, and quoting solution powered by Ontario-based ERTH Corporation for commercial mechanical HVAC contractors.

“Quadra's customers experience the same issues as X0i's customers, making this integration an ideal fit,” said Aaron Salow, CEO and founder of X0i Technologies. “Both X0i and Quadra are dedicated to helping commercial and industrial contractors overcome labor shortages and increase the efficiency of service, maintenance, and repair operations. The

question isn't whether to adopt technology to do that – it's selecting the best technology for your needs, and we're confident this partnership will help more contractors increase productivity.”

“For years, generating quotes has been a time-consuming task for technicians,” said Justin Payton, service manager of SitelogiQ. “Our solution takes the burden away from them so they can focus on service and installation. Working with X0i means that contractors can increase efficiency and also improve the customer experience to build trust and long-term relationships.”

Article

reference:

<https://www.achrnews.com/articles/143367-xoi-technologies-integrates-with-quadra>

---

**ERTH Continues to Operate during COVID-19**

As EARTH Corporation continues to operate during this unprecedented time, I am writing to provide you with an update on the status of EARTH services.

At this time we are working hard to maintain business continuity in the long term while also protecting the health and safety of our employees and the public. We want you to know that we are doing everything possible to ensure you can keep counting on us.



Tuesday, March 24, 2020

To our valued clients and partners,

As EARTH Corporation continues to operate during this unprecedented time, I am writing to provide you with an update on the status of EARTH services. At this time we are working hard to maintain business continuity in the long term while also protecting the health and safety of our employees and the public. We want you to know that we are doing everything possible to ensure you can keep counting on us.

Firstly, I want to reassure you that our number one priority remains the health and safety of our employees, customers and partners. We are actively following the guidelines and recommendations of Public Health organizations and we continually report official third-party communications. Having said that, be assured that our mission has remained unchanged and we will continue to provide innovative and high-quality services to our customers.

To stay ahead of these extraordinary circumstances, we have undertaken several measures including, but not limited to the following:

- EARTH facilities have been closed to non-essential visitors and increased cleaning has been implemented
- Restrictions have been placed on face-to-face meetings and travel
- Returning to work protocols have been established and are actively being monitored
- Employees who can work from home are now doing so under our Work From Home agreement
- Social distancing measures have been enacted with increased segregation of office personnel, work crews, staggered shifts and separated facility touch-down locations

The above measures follow ongoing steps performed by all staff to manage exposure to the virus through proper hygiene, sanitation, communication, social distancing and self-isolation as required.

We thank you for your continued support and wish good health and safety to all of our clients, partners, their employees and their families.

For more information, please contact your EARTH Sales Representative or your EARTH management contact.

Kind Regards,

Chris White  
President & CEO

EARTH Corporation | 180 Wilking Street | Agreston, CA | 408-980-1111 | 1-800-755-2317  
www.earth.com

Firstly, I want to reassure you that our number one priority remains the health and safety of our employees, customers and partners. We are actively following the guidelines and recommendations of Public Health organizations and we continually monitor official third-party communications. Having said that, be assured that our mission has remained unchanged and we will continue to provide innovative and high-quality services to our customers.

To stay ahead of these extraordinary circumstances, we have undertaken several measures including, but not limited to the following:

- EARTH facilities have been closed to non-essential visitors and increased cleaning has been implemented
- Restrictions have been placed on face-to-face meetings and travel
- Returning to work protocols have been established and are actively being monitored
- Employees who can work from home are now doing so under our Work From Home agreement
- Social distancing measures have been enacted with increased segregation of office personnel, work crews, staggered shifts and separated facility touch-down locations

The above measures follow ongoing steps performed by all staff to manage exposure to the virus through proper hygiene, sanitation, communication, social distancing and self-isolation as required.

We thank you for your continued support and wish good health and safety to all of our clients partners, their employees and their families.

---

## 2018 ERTH Awards

On May 30, 2019, ERTH Corporation honored our ERTH Award recipients. The ERTH Awards recognize ERTH stakeholders who display a commitment to conservation, sustainability and work to improve the future.

✘ **Small Business Category – *The Olde Bakery Café*** – *The Olde Bakery Café is an intimate restaurant located in a renovated building which was once a very well known Ingersoll bakery with a superb menu and mouth-watering baked goods. The Olde Bakery Café was ERTH Power's launch location for the Business Refrigeration Program. Through the Business Refrigeration Program, motors were upgraded in the coolers, strip curtains were added to the walk in cooler, and coolers were upgraded with LED lighting. The Olde Bakery Café also participated in the Small Business Lighting Program which provided a free lighting assessment and lighting upgrades to LED in the café.*

✘ **Industrial Category – Sivaco Ontario – Sivaco Ontario**, located on Thomas Street in Ingersoll, is an integral part of the Sivaco Wire Group. Sivaco Ontario has many production processes and their finished products are used in various commercial and industrial applications such as: Fasteners, Automotive Parts and Construction Materials. In 2018 Sivaco Ontario replaced their existing air compressor with a rotary screw compressor, replaced their desiccant air dryer with a cycling refrigerated air dryer, and upgraded two timer drains saving them 413,166.0000 kWh yearly. Sivaco also upgraded 156 lights to LED saving them 215,156.000 kWh. Sivaco Ontario received a total incentive of \$65,668.50 through the Save On Energy Retrofit program to help with these upgrades.

**Congratulations to the Olde Bakery Cafe and Sivaco Ontario!**

---

# Hydro Ottawa Implements Quadra

## HYDRO OTTAWA IMPLEMENTS QUADRA FOR CONSTRUCTION ESTIMATING

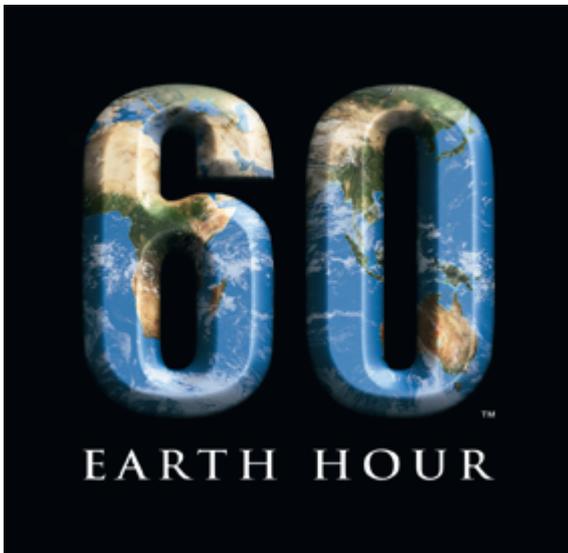


Hydro Ottawa chose Quadra, powered by EARTH Corporation, for its project estimating needs. Hydro Ottawa manages a very large and complex distribution system. They have created hundreds of design standards to ensure their systems continue to run safely and efficiently. With all the complexity within their systems, it was the simplicity and ease of use of Quadra that they liked. Quadra can efficiently manage all of Hydro

Ottawa's complex and dynamic design assemblies and integrate into its ERP for real-time pricing of materials. [Click here for the full Press Release](#)

---

# **EARTH HOUR – Saturday, March 24**



What better way to celebrate our planet than to join us in support of Earth Hour. On Saturday, March 24 – 8:30 – 9:30 PM, turn off your lights and power down your technology. It's time to Connect to Earth. Get inspired at [www.EarthHour.org](http://www.EarthHour.org)

---

# Visit us today at the Energy Marketing Conference – EMC 9 – Houston, TX



We're exhibiting at EMC 9 in Houston, TX today. Drop by Booth 43 to discuss your EDI & Billing Requirements.

Contact:

- Robert Giblett
- Robert.Giblett@ERTHCorp.com
- (416) 436-7687

---

## Quadra's Service Contract

# Quoting & Service Call Quoting for Key2Act are Live

ERTH is pleased to announce that Service Call Quoting and Service Contract Quoting are now live!

- Create Service Call Quotes with your mobile device or any computer
- Create Service Contracts with ease
- Both fully integrated with Key2Act which eliminates duplicate entry

**FALL PROMO** Purchase your Quadra Service Contract or Service Call Quoting software before December 31<sup>st</sup>, 2017 and receive the Quadra Core Module for free!

A la carte pricing – Valid until December 31, 2017. The Quadra Core Module includes a Universal User

Module	List Price	Promo Price
Quadra Core	\$2,500	FREE
Quadra Service Call Quoting	\$5,000	\$5,000
Quadra Service Contract Quoting	\$12,000	\$12,000

Terms: Software must be purchased before December 31, 2017. The installation and configuration must be done on-site. Software installation will be based on a flat-rate basis. Contact your Key2Act representative for more details.

Quadra Service Call Quoting and Quadra Service Contract Quoting, both fully integrated with Key2Act, are now ready for General Release.

**Purchase either or both modules before December 21, 2017 and receive the Quadra Core module for FREE.**

**That is a \$2,500 savings!**

**BOOK NOW AND GUARANTEE A 2018 INSTALLATION!**

Request Demo



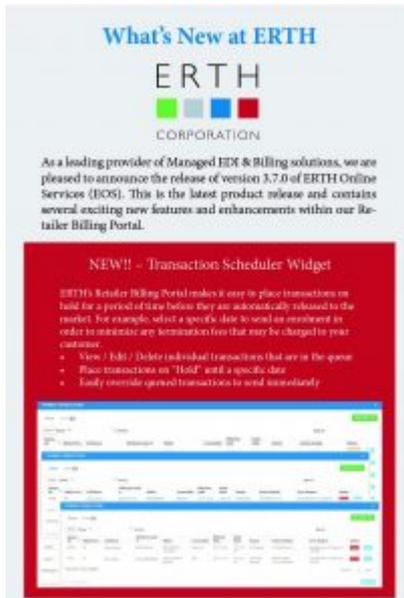
SERVICE CONTRACTS



SERVICE CALL QUOTING

# ERTH Introduces EOS Version 3.7.0

What's New at ERTH



As a leading provider of Managed EDI & Billing solutions, we are pleased to announce the release of version 3.7.0 of ERTH Online Services (EOS). This is the latest product release and contains several exciting new features and enhancements within our Retailer Billing Portal. Learn more at [What's New at ERTH](#).

For a brief online demonstration, [click here](#)

---

## Erie Thames Powerlines/ERTH Crew head south to assist

# with Irma recovery



A crew from Erie Thames Powerlines/ERTH is making their way south today to the Irma-devastated area of Tampa, Florida to provide restoration assistance. Scott Brooks, Director of Operations & Risk at Erie Thames Powerlines advised that the crew consisting of

Brady Verougstraete, Brett Finlayson, Jake Warner and John Barrett will join up with crews from Entegrus, Essex Power and Bluewater Power to assist with restoration.

Contact: Scott Brooks

[SBrooks@erithamespower.com](mailto:SBrooks@erithamespower.com)