

X0i Technologies integrates with Quadra

NASHVILLE, Tenn. – X0i Technologies has announced an innovative new integration with Quadra, a top project, maintenance contract, and quoting solution powered by Ontario-based EARTH Corporation for commercial mechanical HVAC contractors.

“Quadra’s customers experience the same issues as X0i’s customers, making this integration an ideal fit,” said Aaron Salow, CEO and founder of X0i Technologies. “Both X0i and Quadra are dedicated to helping commercial and industrial contractors overcome labor shortages and increase the efficiency of service, maintenance, and repair operations. The question isn’t whether to adopt technology to do that – it’s selecting the best technology for your needs, and we’re confident this partnership will help more contractors increase productivity.”

“For years, generating quotes has been a time-consuming task for technicians,” said Justin Payton, service manager of SitelogiQ. “Our solution takes the burden away from them so they can focus on service and installation. Working with X0i means that contractors can increase efficiency and also improve the customer experience to build trust and long-term relationships.”

Article

reference:

<https://www.achrnews.com/articles/143367-xoi-technologies-integrates-with-quadra>

ERTH Continues to Operate during COVID-19

As ERTH Corporation continues to operate during this unprecedented time, I am writing to provide you with an update on the status of ERTH services.

At this time we are working hard to maintain business continuity in the long term while also protecting the health and safety of our employees and the public. We want you to know that we are doing everything possible to ensure you can keep counting on us.



Friday March 24, 2020

To our valued clients and partners,

As ERTH Corporation continues to operate during this unprecedented time, I am writing to provide you with an update on the status of ERTH services. At this time we are working hard to maintain business continuity in the long term while also protecting the health and safety of our employees and the public. We want you to know that we are doing everything possible to ensure you can keep counting on us.

Firstly, I want to reassure you that our number one priority remains the health and safety of our employees, customers and partners. We are actively following the guidelines and recommendations of public health organizations and we continually monitor official third-party communications. Having said that, be assured that our mission has remained unchanged and we will continue to provide innovative and high-quality services to our customers.

To stay ahead of these extraordinary circumstances, we have undertaken several measures including, but not limited to the following:

- ERTH facilities have been closed to non-essential visitors and increased cleaning has been implemented
- Restrictions have been placed on face-to-face meetings and travel
- Returning to work protocols have been established and are actively being monitored
- Employees who can work from home are now being encouraged
- Social distancing measures have been enacted with increased segregation of office personnel, work areas, staggered shifts and separated facility touch-down locations

The above measures follow ongoing steps performed by all staff to manage exposure to the virus through proper hygiene, sanitation, communication, social distancing and/or isolation as required.

We thank you for your continued support and wish good health and safety to all of our clients, partners, their employees and their families.

For more information, please contact your ERTH Sales Representative or your ERTH management contact.

Kind regards,

Chris White
President & CEO

ERTH Corporation | 180 Wilshire Street | Ingersoll, ON | M5C 9S5 | 1.866.955.2317
www.earthco.com

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- Employees who can work from home are now doing so under our Work From Home agreement
- Social distancing measures have been enacted with increased segregation of office personnel, work crews, staggered shifts and separated facility touch-down locations

The above measures follow ongoing steps performed by all staff to manage exposure to the virus through proper hygiene, sanitation, communication, social distancing and self-isolation as required.

We thank you for your continued support and wish good health and safety to all of our clients partners, their employees and their families.

2018 ERTH Awards

On May 30, 2019, ERTH Corporation honored our ERTH Award recipients. The ERTH Awards recognize ERTH stakeholders who display a commitment to conservation, sustainability and work to improve the future.

✘ **Small Business Category – *The Olde Bakery Café*** – *The Olde Bakery Café is an intimate restaurant located in a renovated building which was once a very well known Ingersoll bakery with a superb menu and mouth-watering baked goods. The Olde Bakery Café was ERTH Power's launch location for the Business Refrigeration Program. Through the Business Refrigeration Program, motors were upgraded in the coolers, strip curtains were added to the walk in cooler, and coolers*

were upgraded with LED lighting. The Olde Bakery Café also participated in the Small Business Lighting Program which provided a free lighting assessment and lighting upgrades to LED in the café.

✘ **Industrial Category – Sivaco Ontario** – Sivaco Ontario, located on Thomas Street in Ingersoll, is an integral part of the Sivaco Wire Group. Sivaco Ontario has many production processes and their finished products are used in various commercial and industrial applications such as: Fasteners, Automotive Parts and Construction Materials. In 2018 Sivaco Ontario replaced their existing air compressor with a rotary screw compressor, replaced their desiccant air dryer with a cycling refrigerated air dryer, and upgraded two timer drains saving them 413,166.0000 kWh yearly. Sivaco also upgraded 156 lights to LED saving them 215,156.000 kWh. Sivaco Ontario received a total incentive of \$65,668.50 through the Save On Energy Retrofit program to help with these upgrades.

Congratulations to the Olde Bakery Cafe and Sivaco Ontario!

Hydro Ottawa Implements Quadra

HYDRO OTTAWA IMPLEMENTS QUADRA FOR CONSTRUCTION ESTIMATING

Powered by

ERTH

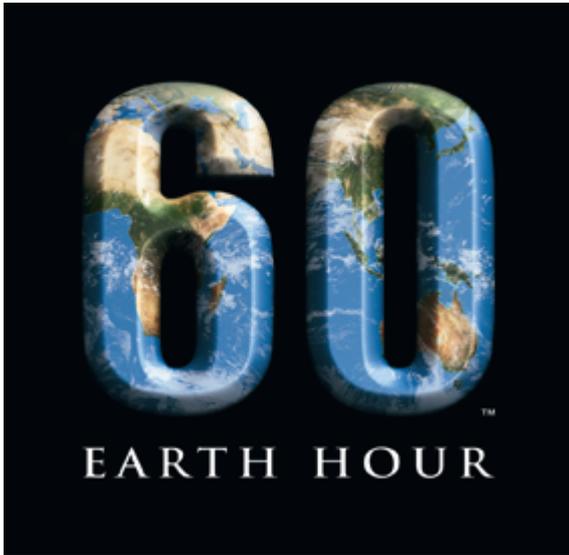


CORPORATION

Hydro Ottawa chose Quadra, powered by EARTH Corporation, for its project estimating needs. Hydro Ottawa manages a very large and complex distribution system. They have created hundreds of design standards to ensure their systems continue to

run safely and efficiently. With all the complexity within their systems, it was the simplicity and ease of use of Quadra that they liked. Quadra can efficiently manage all of Hydro Ottawa's complex and dynamic design assemblies and integrate into its ERP for real-time pricing of materials. Click here for the full [Press Release](#)

**EARTH HOUR – Saturday, March
24**



What better way to celebrate our planet than to join us in support of Earth Hour. On Saturday, March 24 – 8:30 – 9:30 PM, turn off your lights and power down your technology. It's time to Connect to Earth. Get inspired at www.EarthHour.org

Visit us today at the Energy Marketing Conference – EMC 9 – Houston, TX



We're exhibiting at EMC 9 in Houston, TX today. Drop by Booth 43 to discuss your EDI & Billing Requirements.

Contact:

- Robert Giblett
- Robert.Giblett@ERTHCorp.com
- (416) 436-7687

Quadra's Service Contract Quoting & Service Call Quoting for Key2Act are Live

The graphic features the Quadra logo with the tagline 'ALL OF YOUR BIDDING & QUOTING NEEDS UNDER ONE ROOF' and the Key2Act logo. It highlights 'Bids & Quotes All under one roof' and 'FALL PROMO'. A red banner at the bottom states 'Service Contract Quoting and Service Call Quoting are LIVE'. Below the banner, text reads: 'ERTH is pleased to announce that Service Call Quoting and Service Contract Quoting are now live!' followed by three bullet points: 'Create Service Call Quotes with your mobile device or any computer', 'Create Service Contracts with ease', and 'Both fully integrated with Key2Act which eliminates duplicate entry'. A 'FALL PROMO' badge is also present.

ERTH is pleased to announce that Service Call Quoting and Service Contract Quoting are now live!

- Create Service Call Quotes with your mobile device or any computer
- Create Service Contracts with ease
- Both fully integrated with Key2Act which eliminates duplicate entry

FALL PROMO Purchase your Quadra Service Contract or Service Call Quoting software before December 31st, 2017 and receive the Quadra Core Module for free!

A la carte pricing – Valid until December 31, 2017. The Quadra Core Module includes a Universal User

Module	List Price	Promo Price
Quadra Core	\$2,500	FREE
Quadra Service Call Quoting	\$5,000	\$5,000
Quadra Service Contract Quoting	\$12,000	\$12,000

Terms: Software must be purchased before December 31, 2017. The installation and configuration cost varies by user. Software installation will be based on a per-user basis. Contact your Key2Act representative for more details.

Quadra Service Call Quoting and Quadra Service Contract Quoting, both fully integrated with Key2Act, are now ready for General Release.

Purchase either or both modules before December 21, 2017 and receive the Quadra Core module for FREE.

That is a \$2,500 savings!

BOOK NOW AND GUARANTEE A 2018 INSTALLATION!

[Request Demo](#)



SERVICE CONTRACTS



SERVICE CALL QUOTING

ERTH Introduces EOS Version 3.7.0

What's New at ERTH

What's New at ERTH

ERTH
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As a leading provider of Managed EDI & Billing solutions, we are pleased to announce the release of version 3.7.0 of ERTH Online Services (EOS). This is the latest product release and contains several exciting new features and enhancements within our Retailer Billing Portal.

NEW!! - Transaction Scheduler Widget

ERTH's Retailer Billing Portal makes it easy to place transactions on hold for a period of time before they are automatically released to the market. For example, select a specific date to send an invoice in order to minimize any termination fees that may be charged to your customer.

- View / Edit / Delete individual transactions that are in the queue
- Place transactions on "Hold" until a specific date
- Easily override queued transactions to send immediately

As a leading provider of Managed EDI & Billing solutions, we are pleased to announce the release of version 3.7.0 of ERTH Online Services (EOS). This is the latest product release and contains several exciting new features and enhancements within our Retailer Billing Portal. Learn more at [What's New at ERTH.](#)

For a brief online demonstration, click [here](#)

Erie Thames Powerlines/ERTH Crew head south to assist with Irma recovery



A crew from Erie Thames Powerlines/ERTH is making their way south today to the Irma-devastated area of Tampa, Florida to provide restoration assistance. Scott Brooks, Director of Operations & Risk at Erie Thames Powerlines advised that the crew consisting of

Brady Verougstraete, Brett Finlayson, Jake Warner and John Barrett will join up with crews from Entegrus, Essex Power and Bluewater Power to assist with restoration.

Contact: Scott Brooks

SBrooks@eriethamespower.com

ERTH Shareholders Agree to Pursue Merger with Goderich

Hydro

Ingersoll, ON – August 16, 2017 – Representatives from ERTH Corporation (“ERTH”) announced today that at its Shareholder meeting on Thursday, August 10, 2017 ERTH’s eight municipal shareholders unanimously agreed to pursue a merger with West Coast Huron Energy Inc. (“Goderich Hydro”). This merger will benefit both the shareholder and ratepayers in the coming years.

The merger will take place between Erie Thames Powerlines Corporation and West Coast Huron Energy Inc. In return, the Town of Goderich (the sole shareholder of West Coast Huron Energy Inc.) will receive shares in ERTH Corporation and a seat on the Board of Directors. ERTH’s original seven municipal shareholders came together under a similar agreement back in 2000 and in 2010 expanded the partnership model with a merger with West Perth Power and Clinton Power.

This merger proposition comes at a time when the provincial government is encouraging local distribution companies to consolidate where it makes good business sense and where the shareholders and rate payers alike will benefit. However, no job losses will occur at either ERTH or Goderich Hydro as a result of the merger. Efficiencies will be found over time through attrition, eliminating duplicate back office systems, equipment, fleet and having a stronger buying power in the market. These efficiencies will be passed on to the end customer in the form of rate stability for a period of up to 10 years.

“ERTH Corporation and Goderich Hydro have shared a successful long standing relationship working closely together for over 15 years. We share many of the same values and corporate culture which will make for a smooth transition,” said Chris White, President & CEO of ERTH Corporation. “Our two companies coming together will position us well as a stronger

regional organization well positioned for the future.”

Now that both EARTH shareholders and the Town of Goderich have given their approval for their respective parties to move towards a merger, final due diligence and negotiations will occur on both sides. Once that is complete, the merger will be submitted to the Ontario Energy Board for regulatory approval, which could take a few months to receive. It is anticipated that a completed merger would not occur until early 2018.